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Author:
Mickey North Rizza

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The Move to SAP S/4HANA

Why? Digital Transformation, Speed, Agility, Innovation, Scale and because SAP S/4HANA is SAP's future strategy.

Key Findings:

54%

planning on deploying SAP S/4HANA within 3 years

43%

consolidating several ERP instances to one SAP S/4HANA

33%

will do a system conversion from ECC to keep current data, configuration and customizations

23%

will do a completely new implementation

77%

are using SAP partners

SAP S/4HANA Cloud and Hyperscaler partners are front and center for deployment location, while on-premises was least wanted.

SAP Customers on the Move to SAP S/4HANA

Data derived from an SAP-sponsored survey, 2019.

EXECUTIVE SUMMARY

IDC conducted a survey of 300 SAP clients in April 2019. In the survey, 54% of SAP customers are planning on deploying SAP S/4HANA within 3 years. SAP customer deployment models have also shifted from on-premise to cloud as 72% of respondents are moving to the cloud; of this total, 36.3% are moving to SAP S/4HANA Cloud and 36% are moving to SAP partner cloud providers. As part of the move to SAP S/4HANA, 43% of customers are consolidating several ERP instances to one SAP S/4HANA instance.

The 300 participants were IT and LOB executives from the C-level to the manager level. The participants spanned 10 countries covering three regions, from organizations with 1,000-25,000 employees across a multitude of industries and were either planning to deploy (73%), have in production (9%) or currently deploying (18%) SAP S/4HANA.

IMPORTANCE OF MOVING TO SAP S/4HANA

SAP S/4HANA is important to customers because:

- It is large part of their digital transformation strategy
- They need more speed and agility from their systems
- They require innovation
- They need to scale quickly
- SAP S/4HANA is SAP's future strategy

THE MOVE TO SAP S/4HANA

While consolidation from several instances to one SAP S/4HANA instance is critical to 43% of SAP customers, the pathway to SAP S/4HANA is just as crucial:

- 33% will be a system conversion
- 23% will be a new implementation
- 77% will use a partner to digitally transform, plan out the integrations, business process mapping, change management and deployment

The top three SAP tools organizations are using are Business Scenario Recommendation (BSR/Pathfinder), Transformation Navigator and Readiness Check.

SAP S/4HANA BENEFITS

Benefits with SAP S/4 HANA include:

Business	IT Organization
<ul style="list-style-type: none"> ● Improved agility ● Digitally enhanced and digitally enabled the business ● Improved visibility ● Optimized processes ● Encouraged innovation ● Reduced costs 	<ul style="list-style-type: none"> ● Optimized processes (such as maintenance, HA/DR) ● Improved agility ● Allows IT to offer innovation to the business ● Digitally enabled the organization ● Reduced costs ● Simplified the landscape (fewer systems to manage)

Businesses also found they can now use data for better analytics, predictions and simulations and have significantly reduced the time it takes for the business to process and utilize the information.

Message from the Sponsor

To learn more about SAP S/4HANA:

Read this [report](#) to learn more about building the business case for intelligent ERP

Learn about the [tools](#) customers are using to successfully move to SAP S/4HANA